



*W. Andrew "Andy" Beckstoffer
Chairman, Chief Executive Officer
Beckstoffer Vineyards*

Andrew Beckstoffer is the founder, Chairman and owner of Beckstoffer Vineyards and its subsidiary farming companies in Napa, Mendocino, and Lake Counties, including some of Napa's most historic vineyard properties. Beckstoffer Vineyards owns approximately 1,000 acres of vineyards in the Napa Valley, 1,300 acres in Mendocino County and an additional 1,300 acres in the Red Hills of Lake County.

Andy, born in Richmond, Virginia, earned a B.S. in Engineering at Virginia Tech and an M.B.A. at Amos Tuck School at Dartmouth in 1966. He began the predecessor company of Beckstoffer Vineyards in 1970 and purchased the company in 1973. In 1975, Andy was a founding Director of the Napa Valley Grape Growers Association, in 1976 a member of the Napa County Planning Commission, and in 1983 a Director of the Winegrowers of California. In 1994, he was a founder and the initial President of the Rutherford Dust Society. Andy has been a member and former Director of the Young Presidents' Organization (YPO), the California Association of Winegrape Growers (CAWG), and The Land Trust of Napa County.

Since 1970, Beckstoffer Vineyards has been a leader in developing and implementing new vineyard technologies in the California premium North Coast area. The Beckstoffer companies have planted over 3000 acres of vineyards in the Napa Valley and produced and delivered over 150,000 tons of Napa Valley grapes. Currently Beckstoffer is one of the top 20 largest grape growers in California, the largest non-winery owner of Napa Valley and North Coast vineyards, and the largest seller of premium winegrapes in the Napa and North Coast areas providing grapes to over 100 premium wineries. Today much of Andy's attention is focused on agricultural preservation in Napa County.

In 1997, Beckstoffer Vineyards was honored by the State of California as an *Integrated Pest Management Innovator*--the first private business so honored. In 2000, Andy and Betty Beckstoffer were honored as St. Helena's "Citizens of the Year." In 2005 Andy was awarded the COPIA: The American Center for Wine, Food & the Arts *Grower of the Year Award*. In 2006, the Napa Valley Grapegrowers awarded its first *Grower of the Year Award* to Andy. In 2007 the Napa County Farm Bureau acknowledged Andy as *Agriculturist of the Year*, and Andy received the first ever U. S. Congressional Wine Caucus Commendation. In 2010 Andy was inducted into the Vintners Hall of Fame.